



FIRST WISCONSIN DEVELOPMENT CORPORATION

August 10, 1977

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Mr. Perry Raanan, President
A/QUO/D Group Associates, Inc.
10500 N. Port Washington Road
Mequon, WI 53092

Dear Perry:

RE: First Wisconsin-Mequon

Enclosed is a copy of the ad, which I saw in the paper the other day, about the Mequon job. I think the ad is well done.


However, it reminded me that I failed to let you know how pleased we at the First Wisconsin, both the Development Corporation and the Mequon Bank, have been with the job. As you well know, there was particularly stiff competition for this project. As I recall, we selected your proposal as the best out of about ten submittals. In the ensuing time, we were especially pleased with your flexibility to our particular needs in that location. The suggestions and modifications made both by our people and yours produced what we believe to be an outstanding design.

During construction, we found that we got prompt, efficient, "on-time", within budget performance.

As a result, we have a building that we believe relates to our particular site, to the community, and we are proud of it both functionally and aesthetically. Please feel free to use First Wisconsin Development Corporation as a reference.

Sincerely,

FIRST WISCONSIN DEVELOPMENT CORPORATION


John S. Helling
Executive Vice President